



Ansaldo STS in brief

Ansaldo STS¹ is active all over the world as a **contractor and supplier of** turnkey services and solutions for large global projects for passenger and freight railways and metro lines.

In addition to being known for the provision of turnkey projects for large metro lines, **Ansaldo STS has broad** experience in the high speed sector as a supplier and integrator of all sub-systems: interoperable signalling and system, telecom, power supply, rolling stock integration, electrification and wayside equipment.

It designs, builds, installs and operates signalling systems and components to manage and control railway and metro lines.

Ansaldo STS

It is an international Organization based in Europe, the Middle East, North Africa, the Americas and the Asia Pacific region.

Four **key strategic pillars**

- Business driven business-focused Organization;
- Strategic centre management founded on strong, centralised guidance;
- Efficiency industrialisation of the executive methods and globalisation of R&D (research and development) activities to develop a standard product portfolio;
- Global global management of the procurement process.

^{1.} In this report, "Ansaldo STS" and "group" mean all companies included in the 2015 consolidation scope, while "Ansaldo STS S.p.A." means the parent.

Sustainability at Ansaldo STS



INTERNAL SUSTAINABILITY COMMITTEE

Composed of the managers of the main company functions, this committee defines strategic guidelines, commitments and projects for sustainable development and social responsibility. It reports directly to the CEO and General Manager and through him to the Board of Directors. By developing the CSR Manager's skills to support the activities of the committee, Ansaldo STS will make the measures aimed at achieving sustainability targets even more effective, intensifying their ongoing monitoring and reporting.

MATERIALITY ANALYSIS

Ansaldo STS defines the content of the Sustainability Report by asking group management and its stakeholders for their opinions on the different aspects to be considered in the report. This enables the company to more thoroughly report on sustainability issues that affect its stakeholders' judgements and decisions.

STAKEHOLDER INVOLVEMENT

Ansaldo STS is committed to understanding the needs and expectations of its people and involving them in projects to develop skills and expertise. It is focused on constantly monitoring its customers' satisfaction and plays an active part in handling relations with local communities be they municipal authorities, citizen associations, users of metros and trains, companies or local labourers. It also participates in research and training projects with institutions and universities.

SUSTAINABILITY PROGRAMME

Reporting on its commitments, investigations of the quality of its interaction with its stakeholders and the results of the materiality analysis allow Ansaldo STS to compile an annual sustainability programme that is focused on constant improvement.



Ansaldo STS operates daily with the aim of improving quality of life by designing new transport systems which, every day, carry millions of people and materials without polluting, by developing increasingly compact and energy-efficiency hardware, by researching new green technologies and, above all, by optimising consumption and avoiding waste.



RESEARCH AND DEVELOPMENT FOR CUTTING EDGE PRODUCTS AND SOLUTIONS

In 2015, Ansaldo STS invested approximately €39 million in research and development to supply its customers and end users with cutting-edge products and solutions and the very best railway and urban rail transport system design and construction methods and procedures in order to increase safety and reduce their direct and indirect environmental impact.

SAFETY AND RELIABILITY

Ansaldo STS ensures that it develops and delivers products, applications and systems that are: safe, in compliance with Italian and international laws applicable to railway systems and reliable, pursuant to its customers' needs and its internal quality standards. It achieves this through RAMS (Reliability, Availability, Maintainability & Safety) activities.

PRODUCTS AND SOLUTIONS THAT RESPECT THE ENVIRONMENT

For Ansaldo STS, innovation is synonymous with respect for the environment: it is committed to researching products and solutions that contribute to reducing energy and raw materials consumption. It pays increasing attention to using environmentally-friendly materials, starting at the design stage.

THE ENVIRONMENT, HEALTH AND SAFETY

FIGHT AGAINST CLIMATE CHANGE

Ansaldo STS reports on direct and indirect greenhouse gas emissions (Scopes 1, 2 and 3) in accordance with the GHG protocol², undertaking to decrease these emissions, in part through people mobility policies, plans to cut energy consumption and improve efficiency, use of energy from renewable sources and to manage waste effectively.

INTEGRATED QUALITY, SAFETY AND ENVIRONMENT SYSTEM

Ansaldo STS has an Integrated Management System (IMS) for the quality, safety and environment, which integrates all group processes in one single structure, enabling the Organization to operate with shared objectives. It has also certified its individual sites in accordance with UNI EN ISO 14001 and OSHAS 18001 standards.

WORKERS' HEALTH AND SAFETY

Promoting the health and safety of its workers is a strategic commitment for Ansaldo STS. The company also tracks "near misses" – which are accidents without consequences resulting from undesired or unexpected situations, which could potentially harm people or things – to identify the appropriate solutions before a real accident happens.

^{2.} The Greenhouse Gas Protocol (GGP) is the most widely used international accounting tool for government and business leaders to understand, quantify and manage greenhouse gas emissions.



PEOPLE CARE

"People care" is one of our five central values in our Organization.

"People Care" is a far-ranging concept for Ansaldo STS which covers
worker wellbeing as both professionals and as people. It focuses on
work environments and monitors relations between managers and their
teams and between colleagues. Ansaldo STS offers a wide range of
benefits and services.

TRAINING AND PROFESSIONAL GROWTH

Ansaldo STS considers professional, managerial and specialist training a fundamental lever to enhance its people's skills. The Global Job System is applied to the entire workforce and interacts with the Performance Development Plan to plan career objectives and individual development paths that match new business contexts.



SUPPLY CHAIN SUSTAINABILITY

Ansaldo STS is committed to defining, sharing and implementing a sustainability roadmap for its supply chain to promote a sustainable business culture with its suppliers. The aim is to progressively improve the economic, environmental and social impact (labour and safety practices, respect for human rights and the development of local communities) along the entire supply chain.



RESEARCH PROGRAMMES WITH INSTITUTIONS AND PARTNERSHIPS WITH UNIVERSITIES

Ansaldo STS contributes to our society's technological advancement by participating in research projects with Italian and EU institutions and training projects with universities on issues such as safety, energy efficiency, satellite signalling and the monitoring of railway transport system infrastructure.

CORPORATE AND SUSTAINABILITY COMMUNICATION

This is the seventh Ansaldo STS Sustainability Report edition in accordance with the Global Reporting Initiative guidelines and with certification by an independent auditor. Ansaldo STS adheres to the Global Compact and is a founding sponsor of the Global Compact Network Italy Foundation. It also participates in the Carbon Disclosure Project and is on UNIFE's Sustainable Transport Committee.



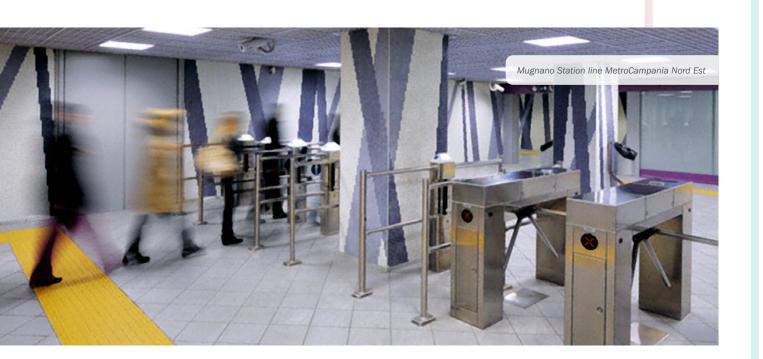
ECONOMIC SUSTAINABILITY

BUSINESS STRATEGY AND MODEL

Ansaldo STS's economic sustainability is its strategic answer to the macroeconomic context and transportation market trends, based on a business model that develops distinctive abilities and the necessary skills to boost the company's competitiveness in markets.

CORPORATE GOVERNANCE

Ansaldo STS's corporate governance system is designed to maximise value, monitor business risks and achieve transparency with the market, balancing the interests of all its shareholders, with specific attention to minor ones.





In summary



Revenues

(from € 1,303 million to € 1,384 million)

Net profit

(from € 81 million to € 93 million)



-8.3%

GHG production (from 2014 to 2015) (I)

34.3%

electrical energy from renewable sources



+11.8%

R&D investments (€ 36.9 million expensed directly)



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+4.8%

value distributed to stakeholders





0.14

frequency of injuries at office sites



frequency of injuries at production sites





22

reported objectives:

19 met and 3 postponed due to the organisational change

35

new sustainability objectives defined in 2016 (+60%)

New materiality matrix



New economic, social and environmental **risk** - **benefit analysis**









Global Compact
WE SUPPORT Membership

for the fifth year

Founding sponsor of the Global Compact Network Italy foundation Reporting of Ansaldo STS France, US and Australia **CSR local initiatives**

Involvement of local communities:

the Honolulu, Lima and Copenaghen metro experience



€ 36.9 million (+11.8%) invested in R&D directly allocated to profit or loss



77 authorised family patents
13 patents under evaluation



Leadership in **ERTMS satellite technologies**



WTIMS – Real time monitoring system of infrastructure and rolling stock



TCCS[™] – Train Conformity
Check System the multifunctional portal for the
automated identification of
defects on moving trains

Innovation and technology for energy efficiency and reduced consumption of raw materials

Safety and reliability of products, applications and systems. Top level (SIL4) for critical applications

ECO-DESIGN - Reuse and reciclability of materials

- Compliance with the REACH regulation - **Life Cycle Assessment**





Energy consumption
per hour worked 17.4%

-8.3%

greenhouse gas production

Accident rates production sites frequency 0.27 seriousness 1.07

Accident rates office sites frequency 0.14 seriousness 2.74

Integrated
management system
quality, safety and the
environment





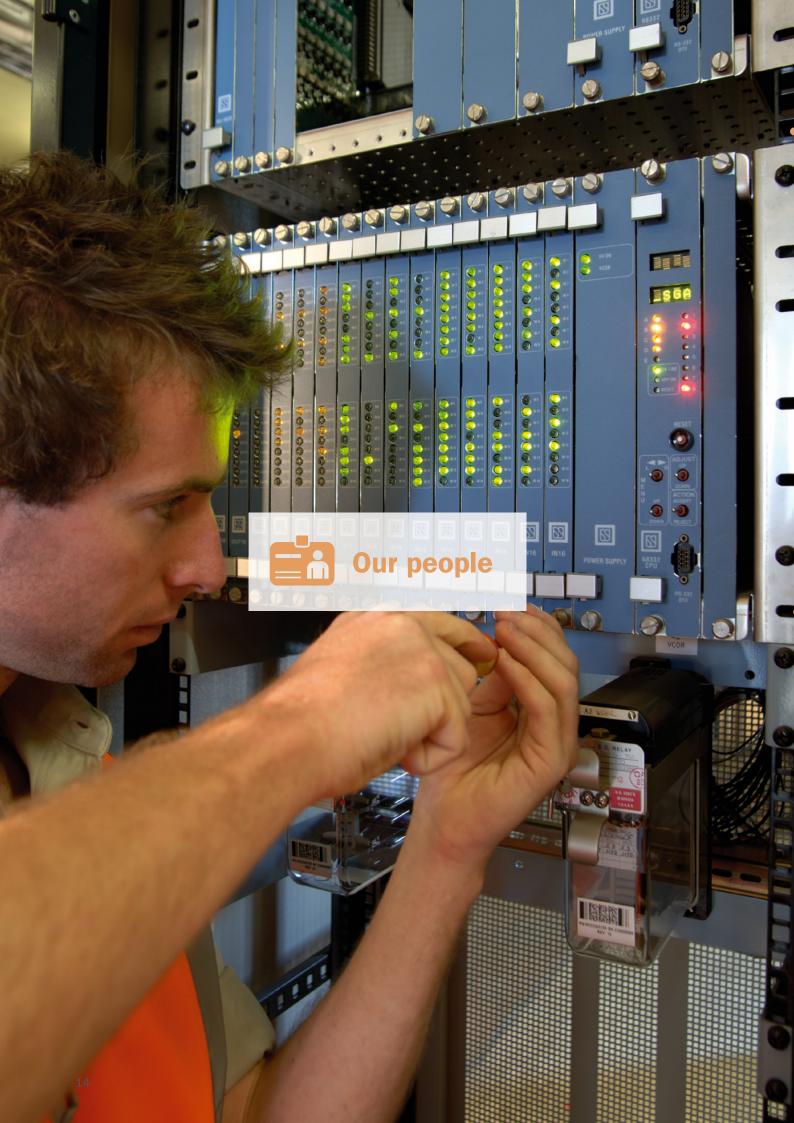
34.3% electrical energy from renewable sources

One of the **highest scorers** in the Carbon Disclosure Project

 $-27.5_{\%}$ total production of waste

office sites

electrical energy consumption





94.8% of total openended contracts

€322 million
Economic value distributed to employees (+1.6%)

78,222
total hours of training
(average of 20.7
per employee)



95% of employees in the competency assessment and development plan

Global Job System

the competence management system for all employees, with performance assessment

People Care

environment, growth and development programmes, benefits, fair remuneration



Knowledge Owners

talent selection and development

"50-50" funding of 50% of an executive course at one of the top ten business schools in the world

The *emotional intelligence* training module launched for key resources





3,017 active suppliers in 2015

€ **870.2** million ordered in 2015



Estimated remuneration of \in 470 million for supply chain labour



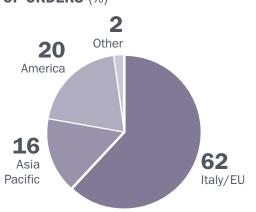
Interdisciplinary qualification

process coordinated by Supplier Qualification & Monitoring, which involves the technical office, Procurement, Quality and the Health Safety and Environmental function

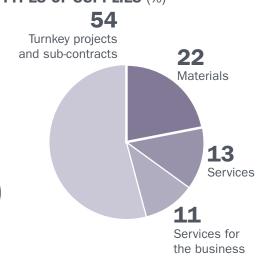


170 new qualified suppliers

GEOGRAPHICAL BREAKDOWN OF ORDERS (%)



TYPES OF SUPPLIES (%)



Qualification questionaire integrated with HSE aspects adoption of ISO 14001 and OHSAS 18001 management systems; application of REACH/ROHS/RAEE; regulations data on accidents, non conformities, training and emergencies

75 audits in 2015 on strategic suppliers





Founding member of Shift2Rail

Public/private European partnership to manage and coordinate railway research

Participation in the **technological districts** in Liguria (SIIT) and Campania (DATTILO) and the TOPIN workshop for innovative optoelectronic technologies



8 Italian research projects

in signalling, safety, infrastructure monitoring and energy efficiency



27 events

trade fairs, conferences, launches and conventions



Participation in the
Embedded and
INSIST university/
company networks
of excellence



on ICT, Energy and Transport

Member of UNIFE committees for sustainability and communication



1st in Italy

in the KWB Webranking Industry



Master agreements and partnerships with the universities of Genoa, Turin, Rome, Milan, Paris, Dresden, Madrid and Basilicata

LinkedIn: growth in followers from **10,000** to **53,700** at the end of 2015



Revenue +13% from $\in 1,230$ million to $\in 1,384$ million (2013*-2015)

EBIT + 16% **ROS** from 9.5% to 9.8% (2013*-2015)

Net profit +24% from $\in 75$ million to $\in 93$ million (2013*-2015)

EVA + 21% from € 54 million to € 66 million (2013-2015)

Net financial debt

+38% from €245 million to €339 million (2013*-2015)



V2A programme:

Lean (cost optimisation), New Road (purchase cost reduction), Top Line (new market opportunities)



Project Lifecycle Management

processes to control operating risks

Order portfolio +15%from $\in 5,567$ million to $\in 6,410$ million (2013*-2015)



Share performance + 20% from € 7.85 to € 9.87 (2013*-2015)

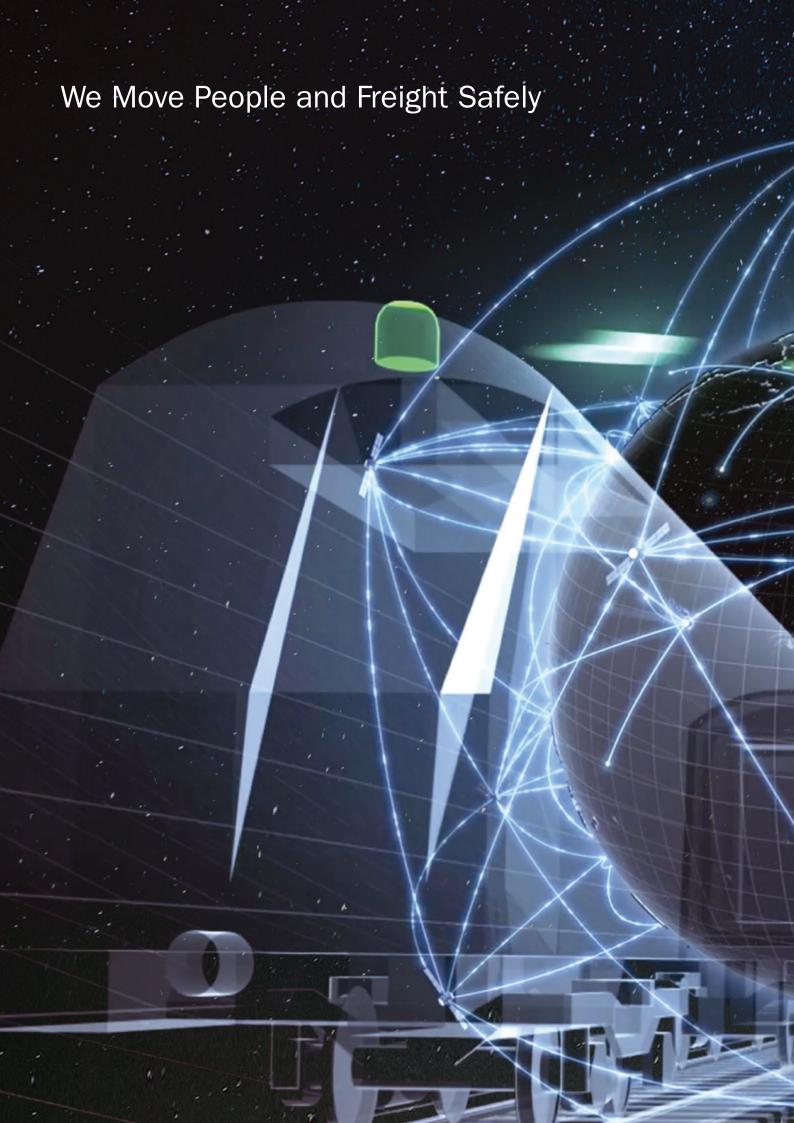


Customer Satisfaction:

a system of customer monitoring, control, reporting and discussion tools

€ 1,354 million (+4.8%)
Value distributed to stakeholders

* Restated Figures following the application of IFRS11 governing joint arrangements qualified as joint ventures, which are consolidated with the equity method as of 1 January 2014 (date of implementation by the Ansaldo STS Group). The 2013 figures have been updated to ensure a consistent comparison of the data compared.





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Respecting the environment, Ansaldo STS has printed this Sustainability Report on paper produced from responsibly managed forests, according to FSC® criteria (Forest Stewardship Council®)

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